

# Enquiry Module for CDMO

## The Hidden Cost of Manual Processes in Pharma CDMOs

- ▶ In the fast-paced world of Contract Development and Manufacturing (CDMO), missing a customer follow-up or misplacing an enquiry file can mean lost revenue.
- ▶ Many Pharma and Chemical CDMO businesses still rely on emails, Excel trackers, and informal handovers to manage sample requests, proposals, and commercial conversions.



## Enquiry Module for CDMO

- ▶ PMSoft's **Enquiry Module for CDMO** streamlines client enquiries to project activation, enabling seamless collaboration with full traceability for BD, Tech Transfer, and Project Management teams.

### Key Capabilities Include:

- Capture and track Customer Enquiries, Sample Requests, & Priority Status
- Maintain version-controlled Proposal Drafts, Approvals, & Submission Logs
- Digitally link the proposal to actual project scope upon contract award
- Monitor proposal turnaround time, flag bottlenecks & capture risks



# About Us

At PMSoft, we bring decades of expertise in Project, Program, and Product Management to help organizations transform the way they work. As trusted partners to the Pharma, Chemical, IT, and AI domains, we deliver tailored solutions in Training, Consultancy, and Digitalization that empower leaders and teams to achieve measurable results.



**PMSoft**  
Character ▶ Integrity ▶ Results

**Ready to Modernize Your CDMO Enquiry and Proposal Lifecycle?**

**Enables Business and Operations Teams to Work From a Single Source of Truth.**

Contact Us : [info@pmsoft.com](mailto:info@pmsoft.com)

25+  
Years of Experience

7500+  
Executive Trained

6000+  
Consulting Hours

45+  
Customers Served

8+  
Domains Served

